When Should We Use Linear Fixed Effects Regression Models for Causal Inference with Longitudinal Data?

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Joint work with In Song Kim (MIT)

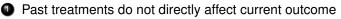
Seminar at Yokohama City University June 24, 2016

### Fixed Effects Regressions in Causal Inference

- Linear fixed effects regression models are the primary workhorse for causal inference with longitudinal/panel data
- Researchers use them to adjust for unobserved time-invariant confounders (omitted variables, endogeneity, selection bias, ...):
  - "Good instruments are hard to find ..., so we'd like to have other tools to deal with unobserved confounders. This chapter considers ... strategies that use data with a time or cohort dimension to control for unobserved but fixed omitted variables" (Angrist & Pischke, *Mostly Harmless Econometrics*)
  - "fixed effects regression can scarcely be faulted for being the bearer of bad tidings" (Green *et al.*, *Dirty Pool*)

# Overview of the Talk

 Identify two under-appreciated causal assumptions of unit fixed effects regression estimators:



Past outcomes do not directly affect current treatments and time-varying confounders

 $\leadsto$  can be relaxed under a selection-on-observables approach

• A New matching framework for causal inference with panel data:

- develop within-unit matching estimators to relax linearity
- incorporate design-based identification strategies such as the before-and-after and difference-in-differences designs
- establish equivalence between matching estimators and weighted linear fixed effects estimators
- An empirical illustration: Effects of GATT on trade

# Linear Regression with Unit Fixed Effects

- Balanced panel data with N units and T time periods
- Y<sub>it</sub>: outcome variable
- X<sub>it</sub>: causal or treatment variable of interest

#### Assumption 1 (Linearity)

$$Y_{it} = \alpha_i + \beta X_{it} + \epsilon_{it}$$

- U<sub>i</sub>: a vector of unobserved time-invariant confounders
- $\alpha_i = h(\mathbf{U}_i)$  for *any* function  $h(\cdot)$
- A flexible way to adjust for unobservables
- Average contemporaneous treatment effect:

$$\beta = \mathbb{E}(Y_{it}(1) - Y_{it}(0))$$

# Strict Exogeneity and Least Squares Estimator

#### Assumption 2 (Strict Exogeneity)

 $\epsilon_{it} \perp\!\!\!\perp \{ \mathbf{X}_i, \mathbf{U}_i \}$ 

- Mean independence is sufficient:  $\mathbb{E}(\epsilon_{it} \mid \mathbf{X}_i, \mathbf{U}_i) = \mathbb{E}(\epsilon_{it}) = 0$
- Least squares estimator based on de-meaning:

$$\hat{\beta}_{\mathsf{FE}} = \arg\min_{\beta} \sum_{i=1}^{N} \sum_{t=1}^{T} \{ (Y_{it} - \overline{Y}_i) - \beta (X_{it} - \overline{X}_i) \}^2$$

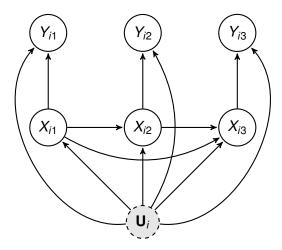
where  $\overline{X}_i$  and  $\overline{Y}_i$  are unit-specific sample means

• ATE among those units with variation in treatment:

$$\tau = \mathbb{E}(Y_{it}(1) - Y_{it}(0) \mid C_{it} = 1)$$

where  $C_{it} = \mathbf{1} \{ 0 < \sum_{t=1}^{T} X_{it} < T \}.$ 

# Causal Directed Acyclic Graph (DAG)



- arrow = direct causal effect
- absence of arrows
  - $\rightsquigarrow$  causal assumptions

# Nonparametric Structural Equation Model (NPSEM)

• One-to-one correspondence with a DAG:

$$Y_{it} = g_1(X_{it}, \mathbf{U}_i, \epsilon_{it})$$
  

$$X_{it} = g_2(X_{i1}, \dots, X_{i,t-1}, \mathbf{U}_i, \eta_{it})$$

• Nonparametric generalization of linear unit fixed effects model:

- Allows for nonlinear relationships, effect heterogeneity
- Strict exogeneity holds
- No arrows can be added without violating Assumptions 1 and 2
- Causal assumptions:
  - No unobserved time-varying confounders
    - Past outcomes do not directly affect current outcome
    - Past outcomes do not directly affect current treatment
    - Past treatments do not directly affect current outcome

## **Potential Outcomes Framework**

- DAG ~> causal structure

Assumption 3 (No carryover effect)

Past treatments do not directly affect current outcome

$$Y_{it}(X_{i1}, X_{i2}, \ldots, X_{i,t-1}, X_{it}) = Y_{it}(X_{it})$$

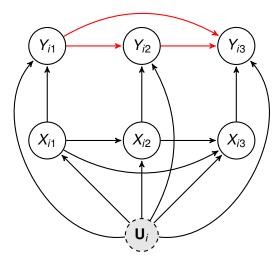
- What randomized experiment satisfies unit fixed effects model?
  - randomize X<sub>i1</sub> given U<sub>i</sub>
  - 2 randomize  $X_{i2}$  given  $X_{i1}$  and  $U_i$
  - S randomize  $X_{i3}$  given  $X_{i2}$ ,  $X_{i1}$ , and  $U_i$
  - and so on

Assumption 4 (Sequential Ignorability with Unobservables)

$$\{ Y_{it}(1), Y_{it}(0) \}_{t=1}^{T} \quad \coprod \quad X_{i1} \mid \mathbf{U}_{i} \\ \vdots \\ \{ Y_{it}(1), Y_{it}(0) \}_{t=1}^{T} \quad \coprod \quad X_{it'} \mid X_{i1}, \dots, X_{i,t'-1}, \mathbf{U}_{i} \\ \vdots \\ \{ Y_{it}(1), Y_{it}(0) \}_{t=1}^{T} \quad \coprod \quad X_{iT} \mid X_{i1}, \dots, X_{i,T-1}, \mathbf{U}_{i}$$

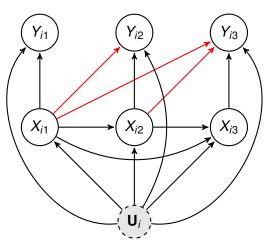
- "as-if random" assumption without conditioning on past outcomes
- Past outcomes cannot directly affect current treatment
- Says nothing about whether past outcomes can directly affect current outcome

## Past Outcomes Directly Affect Current Outcome



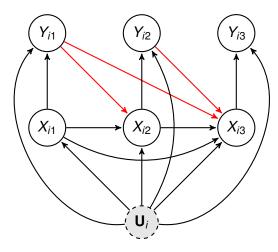
- Strict exogeneity still holds
- Past outcomes do not confound X<sub>it</sub> → Y<sub>it</sub> given U<sub>i</sub>
- No need to adjust for past outcomes

## Past Treatments Directly Affect Current Outcome



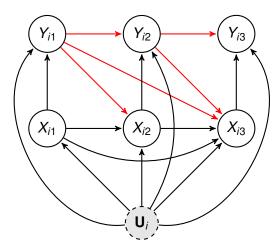
- Past treatments as confounders
- Need to adjust for past treatments
- Strict exogeneity holds given past treatments and U<sub>i</sub>
- Impossible to adjust for an entire treatment history and U<sub>i</sub> at the same time
- Adjust for a small number of past treatments →→ often arbitrary

# Past Outcomes Directly Affect Current Treatment



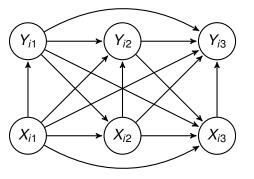
- Correlation between error term and future treatments
- Violation of strict exogeneity
- No adjustment is sufficient
- Together with the previous assumption
   ~> no feedback effect over time

#### Instrumental Variables Approach



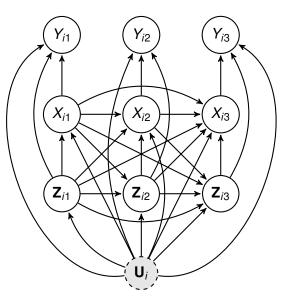
- Instruments:  $X_{i1}$ ,  $X_{i2}$ , and  $Y_{i1}$
- GMM: Arellano and Bond (1991)
- Exclusion restrictions
- Arbitrary choice of instruments
- Substantive justification rarely given

# An Alternative Selection-on-Observables Approach



- Absence of unobserved time-invariant confounders U<sub>i</sub>
- past treatments can directly affect current outcome
- past outcomes can directly affect current treatment
- Comparison across units within the same time rather than across different time periods within the same unit
- Marginal structural models → can identify the average effect of an entire treatment sequence
- Trade-off ~→ no free lunch

# Adjusting for Observed Time-varying Confounders



- past treatments cannot directly affect current outcome
- past outcomes cannot directly affect current treatment
- adjusting for Z<sub>it</sub> does not relax these assumptions
- past outcomes cannot *indirectly* affect current treatment through Z<sub>it</sub>

## A New Matching Framework

• Even if these assumptions are satisfied, the the unit fixed effects estimator is inconsistent for the ATE:

$$\hat{\beta}_{\mathsf{FE}} \xrightarrow{\rho} \frac{\mathbb{E}\left\{C_{i}\left(\frac{\sum_{t=1}^{T} X_{it} Y_{it}}{\sum_{t=1}^{T} X_{it}} - \frac{\sum_{t=1}^{T} (1-X_{it}) Y_{it}}{\sum_{t=1}^{T} 1-X_{it}}\right) S_{i}^{2}\right\}}{\mathbb{E}(C_{i}S_{i}^{2})} \neq \tau$$

where  $S_i^2 = \sum_{t=1}^{T} (X_{it} - \overline{X}_i)^2 / (T - 1)$  is the unit-specific variance

- Key idea: comparison across time periods within the same unit
- The Within-unit matching estimator improves  $\hat{\beta}_{FE}$  by relaxing the linearity assumption:

$$\hat{\tau}_{\text{match}} = \frac{1}{\sum_{i=1}^{N} C_i} \sum_{i=1}^{N} C_i \left( \frac{\sum_{t=1}^{T} X_{it} Y_{it}}{\sum_{t=1}^{T} X_{it}} - \frac{\sum_{t=1}^{T} (1 - X_{it}) Y_{it}}{\sum_{t=1}^{T} (1 - X_{it})} \right)$$

#### Constructing a General Matching Estimator

- $\mathcal{M}_{it}$ : matched set for observation (i, t)
- For the within-unit matching estimator,

$$\mathcal{M}_{it}^{\text{match}} = \{(i', t') : i' = i, X_{i't'} = 1 - X_{it}\}$$

• A general matching estimator:

$$\hat{\tau}_{match} = \frac{1}{\sum_{i=1}^{N} \sum_{t=1}^{T} D_{it}} \sum_{i=1}^{N} \sum_{t=1}^{T} D_{it} (\widehat{Y_{it}(1)} - \widehat{Y_{it}(0)})$$

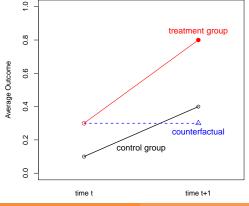
where  $D_{it} = \mathbf{1}\{\#\mathcal{M}_{it} > 0\}$  and

$$\widehat{Y_{it}(x)} = \begin{cases} Y_{it} & \text{if } X_{it} = x \\ \frac{1}{\#\mathcal{M}_{it}} \sum_{(i',t') \in \mathcal{M}_{it}} Y_{i't'} & \text{if } X_{it} = 1 - x \end{cases}$$

#### **Before-and-After Design**

- Assumed absence of feedback effects may not be credible
- Use an alternative assumption about time trend rather than treatment assignment:

$$\mathbb{E}(Y_{it}(x) \mid X_{it} = x', \mathbf{U}_i) = \mathbb{E}(Y_{i,t-1}(x) \mid X_{i,t-1} = 1 - x', \mathbf{U}_i)$$



- no time trend for the average potential outcomes
- x = 0 and x' = 1: assumption made for control outcome only

• This is a matching estimator with the following matched set:

$$\mathcal{M}_{it}^{BA} = \{(i',t'): i'=i,t'\in\{t-1,t+1\}, X_{i't'}=1-X_{it}\}$$

• It is also the first differencing estimator:

$$\hat{\beta}_{\text{FD}} = \arg \min_{\beta} \sum_{i=1}^{N} \sum_{t=2}^{T} \{ (Y_{it} - Y_{i,t-1}) - \beta (X_{it} - X_{i,t-1}) \}^2$$

- "We emphasize that the model and the interpretation of β are exactly as in [the linear fixed effects model]. What differs is our method for estimating β" (Wooldridge; italics original).
- The identification assumptions is very different

# Matching as a Weighted Unit Fixed Effects Estimator

- Any within-unit matching estimator can be written as a weighted unit fixed effects estimator with different regression weights
- The proposed within-matching estimator:

$$\hat{\beta}_{\mathsf{WFE}} = \arg\min_{\beta} \sum_{i=1}^{N} \sum_{t=1}^{T} D_{it} W_{it} \{ (Y_{it} - \overline{Y}_{i}^{*}) - \beta (X_{it} - \overline{X}_{i}^{*}) \}^{2}$$

where  $\overline{X}_{i}^{*}$  and  $\overline{Y}_{i}^{*}$  are unit-specific weighted averages, and

$$W_{it} = \begin{cases} \frac{T}{\sum_{t'=1}^{T} X_{it'}} & \text{if } X_{it} = 1, \\ \frac{T}{\sum_{t'=1}^{T} (1-X_{it'})} & \text{if } X_{it} = 0. \end{cases}$$

- We show how to construct regression weights for different matching estimators (i.e., different matched sets)
- Idea: count the number of times each observation is used for matching
- Benefits:
  - computational efficiency
  - model-based standard errors
  - robustness ~> matching estimator is consistent even when linear unit fixed effects regression is the true model
  - specification test (White 1980) → null hypothesis: linear fixed effects regression is the true model

# Linear Regression with Unit and Time Fixed Effects

Model:

$$Y_{it} = \alpha_i + \gamma_t + \beta X_{it} + \epsilon_{it}$$

where  $\gamma_t$  flexibly adjusts for a vector of unobserved unit-invariant time effects  $\mathbf{V}_t$ , i.e.,  $\gamma_t = f(\mathbf{V}_t)$ 

• Estimator:

$$\hat{\beta}_{\mathsf{FE2}} = \arg\min_{\beta} \sum_{i=1}^{N} \sum_{t=1}^{T} \{ (Y_{it} - \overline{Y}_i - \overline{Y}_t + \overline{Y}) - \beta (X_{it} - \overline{X}_i - \overline{X}_t + \overline{X}) \}^2$$

where  $\overline{Y}_t$  and  $\overline{X}_t$  are time-specific means, and  $\overline{Y}$  and  $\overline{X}$  are overall means

### Understanding the Two-way Fixed Effects Estimator

- β<sub>FE</sub>: bias due to time effects
- $\beta_{\text{FEtime}}$ : bias due to unit effects
- $\beta_{\text{pool}}$ : bias due to both time and unit effects

$$\hat{\beta}_{\mathsf{FE2}} = \frac{\omega_{\mathsf{FE}} \times \hat{\beta}_{\mathsf{FE}} + \omega_{\mathsf{FEtime}} \times \hat{\beta}_{\mathsf{FEtime}} - \omega_{\mathsf{pool}} \times \hat{\beta}_{\mathsf{pool}}}{w_{\mathsf{FE}} + w_{\mathsf{FEtime}} - w_{\mathsf{pool}}}$$

with sufficiently large N and T, the weights are given by,

 $\omega_{\mathsf{FE}} \approx \mathbb{E}(S_i^2) = \text{average unit-specific variance}$   $\omega_{\mathsf{FEtime}} \approx \mathbb{E}(S_t^2) = \text{average time-specific variance}$  $\omega_{\mathsf{pool}} \approx S^2 = \text{overall variance}$ 

# Matching and Two-way Fixed Effects Estimators

• Problem: No other unit shares the same unit and time

С 4 ime periods 3 2 С 1

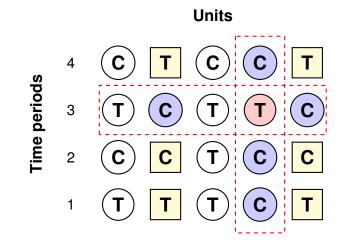
Units

- Two kinds of mismatches
  - Same treatment status
  - Neither same unit nor same time

Imai (Princeton) and Kim (MIT)

Fixed Effects for Causal Inference

## We Can Never Eliminate Mismatches



• To cancel time and unit effects, we must induce mismatches

• No weighted two-way fixed effects model eliminates mismatches

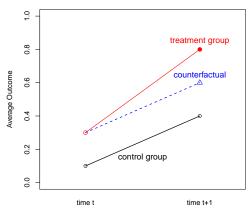
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Fixed Effects for Causal Inference

#### **Difference-in-Differences Design**

- Replace the model-based assumption with the design-based one
- Parallel trend assumption (not about treatment assignment):

$$\mathbb{E}(Y_{it}(0) - Y_{i,t-1}(0) \mid X_{it} = 1, X_{i,t-1} = 0) \\ = \mathbb{E}(Y_{it}(0) - Y_{i,t-1}(0) \mid X_{it} = X_{i,t-1} = 0)$$

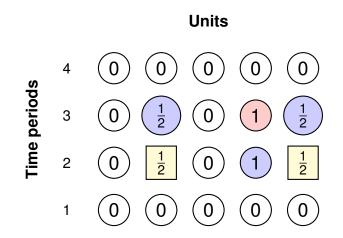


### General DiD = Weighted Two-Way FE Effects

- $\bullet~2\times2 \rightsquigarrow$  standard two-way fixed effects estimator works
- General setting: Multiple time periods, repeated treatments

Units  $(\mathbf{C})$   $(\mathbf{C})$  $(\mathbf{T})$  $(\mathbf{T})$ С 4 periods  $(\mathbf{T})$  $(\mathbf{T})$ **C**) ( **C** ) 3 ime (**T**) ( **C** ) С 2 C С (**C**) 1 **T**) (**T**)

• Regression weights:



- $\bullet\,$  Weights can be negative  $\Longrightarrow$  the method of moments estimator
- Fast computation is still available

#### Controversy

- Rose (2004): No effect of GATT membership on trade
- Tomz et al. (2007): Significant effect with non-member participants

The central role of fixed effects models:

- Rose (2004): one-way (year) fixed effects for dyadic data
- Tomz et al. (2007): two-way (year and dyad) fixed effects
- Rose (2005): "I follow the profession in placing most confidence in the fixed effects estimators; I have no clear ranking between country-specific and country pair-specific effects."
- Tomz *et al.* (2007): "We, too, prefer FE estimates over OLS on both theoretical and statistical ground"

#### **Data and Methods**

#### Data

- Data set from Tomz et al. (2007)
- Effect of GATT: 1948 1994
- 162 countries, and 196,207 (dyad-year) observations
- Year fixed effects model:

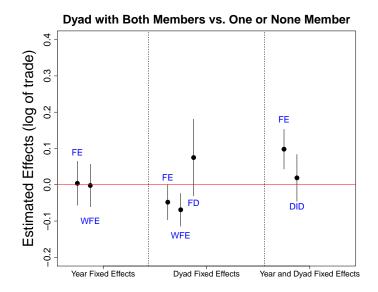
$$\ln \mathbf{Y}_{it} = \alpha_t + \beta \mathbf{X}_{it} + \delta^{\top} \mathbf{Z}_{it} + \epsilon_{it}$$

- Y<sub>it</sub>: trade volume
- X<sub>it</sub>: membership (formal/participants) Both vs. At most one
- Z<sub>it</sub>: 15 dyad-varying covariates (e.g., log product GDP)

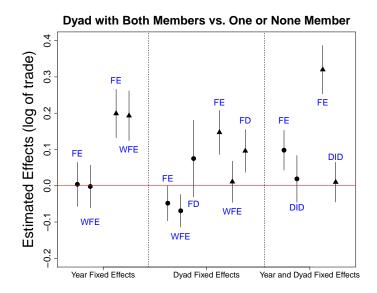
#### Assumptions:

- past membership status doesn't directly affect current trade volume
- past trade volume doesn't affect current membership status
   ~> not credible
- Before-and-after: increasing trend in trade volume  $\leadsto$  not credible
- Difference-in-differences  $\leadsto$  may be most credible

#### **Empirical Results: Formal Membership**



# **Empirical Results**



# **Concluding Remarks**

- Linear fixed effects models are attractive because they can adjust for unobserved confounders
- However, this advantage comes at costs
- Two key (under-appreciated) causal assumptions:
  - past treatments do not directly affect current outcome
  - past outcomes do not directly affect current treatment
- These assumptions can be relaxed under an alternative selection-on-observables approaches
- A new matching estimator:
  - Within-unit matching estimator ~> no linearity assumption
    - Assumptions about time trends: → before-and-after and differnece-in-differences
  - All proposed estimators can be written as weighted linear fixed effects regression estimators
- R package wfe is available at CRAN

Send comments and suggestions to:

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More information about this and other research:

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