

When Should We Use Linear Fixed Effects Regression Models for Causal Inference with Panel Data?

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Fixed Effects Regressions in Causal Inference

- Linear fixed effects regression models are the primary workhorse for causal inference with panel data
- Researchers use them to adjust for **unobserved confounders** (omitted variables, endogeneity, selection bias, ...):
 - “Good instruments are hard to find ..., so we’d like to have other tools to deal with unobserved confounders. This chapter considers ... strategies that use data with a time or cohort dimension to control for unobserved but fixed omitted variables” (Angrist & Pischke, *Mostly Harmless Econometrics*)
 - “fixed effects regression can scarcely be faulted for being the bearer of bad tidings” (Green *et al.*, *Dirty Pool*)

Motivating Questions

- 1 What make it possible for fixed effects regression models to adjust for **unobserved confounding**?
- 2 Are there any trade-offs when compared to the **selection-on-observables** approaches such as matching?
- 3 What are the exact **causal assumptions** underlying fixed effects regression models?

Main Results of the Paper

- Identify causal assumptions of **one-way fixed effects** estimators:
 - ① Treatments do not directly affect future outcomes
 - ② Outcomes do not directly affect future treatments and future time-varying confounders

↪ can be relaxed under the selection-on-observables approach
- Develop **within-unit matching estimators** to relax the functional form assumptions of linear fixed effects regression estimators
- Identify the problem of **two-way fixed effects** regression models
↪ no other observations share the same unit and time
- Propose simple ways to improve fixed effects estimators using the new **matching/weighted fixed effects regression** framework
- Replace the assumptions with the **design-based assumptions**
↪ before-and-after and difference-in-differences designs

Linear Regression with Unit Fixed Effects

- Balanced panel data with N units and T time periods
- Y_{it} : outcome variable
- X_{it} : causal or treatment variable of interest
- Model:

$$Y_{it} = \alpha_i + \beta X_{it} + \epsilon_{it}$$

- Estimator: “de-meaning”

$$\hat{\beta}_{\text{FE}} = \arg \min_{\beta} \sum_{i=1}^N \sum_{t=1}^T \{(Y_{it} - \bar{Y}_i) - \beta(X_{it} - \bar{X}_i)\}^2$$

where \bar{X}_i and \bar{Y}_i are unit-specific sample means

The Standard Assumption

Assumption 1 (Strict Exogeneity)

$$\mathbb{E}(\epsilon_{it} \mid \mathbf{X}_i, \alpha_i) = 0$$

where \mathbf{X}_i is a $T \times 1$ vector of treatment variables for unit i

- \mathbf{U}_i : a vector of **time-invariant unobserved confounders**
- $\alpha_i = h(\mathbf{U}_i)$ for *any* function $h(\cdot)$
- A flexible way to adjust for unobservables

Causal Assumption I

Assumption 2 (No carryover effect)

Treatments do not directly affect future outcomes

$$Y_{it}(X_{i1}, X_{i2}, \dots, X_{i,t-1}, X_{it}) = Y_{it}(X_{it})$$

- Potential outcome model:

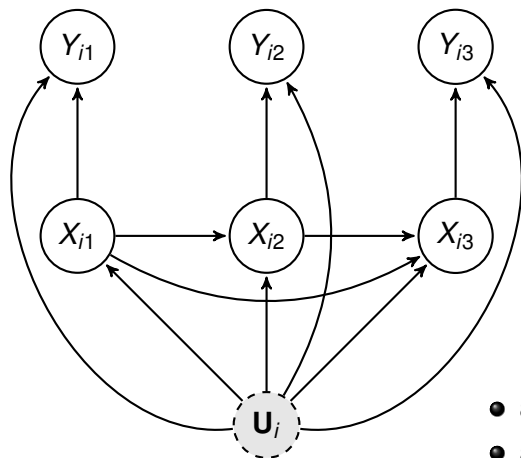
$$Y_{it}(x) = \alpha_i + \beta x + \epsilon_{it} \quad \text{for } x = 0, 1$$

- Average treatment effect:

$$\tau = \mathbb{E}(Y_{it}(1) - Y_{it}(0) \mid C_i = 1) = \beta$$

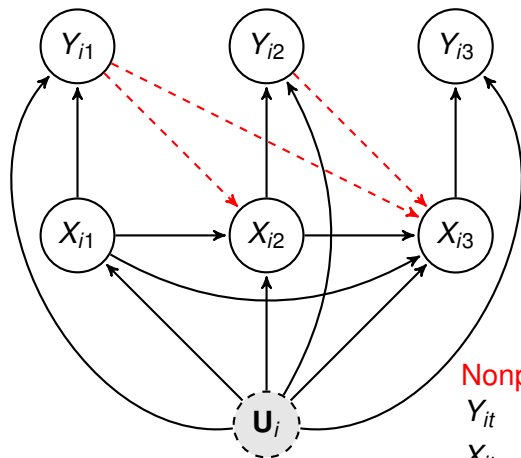
where $C_i = \mathbf{1}\{0 < \sum_{t=1}^T X_{it} < T\}$

Causal Directed Acyclic Graph (DAG)



- arrow = direct causal effect
- absence of arrows
 \rightsquigarrow causal assumptions

Causal Directed Acyclic Graph (DAG)



Adding a red dashed arrow violates strict exogeneity

Nonparametric SEM (Pearl)

$$Y_{it} = g_1(X_{it}, \mathbf{U}_i, \epsilon_{it})$$

$$X_{it} = g_2(X_{i1}, \dots, X_{i,t-1}, \mathbf{U}_i, \eta_{it})$$

Causal Assumption II

- What randomized experiment satisfies strict exogeneity?

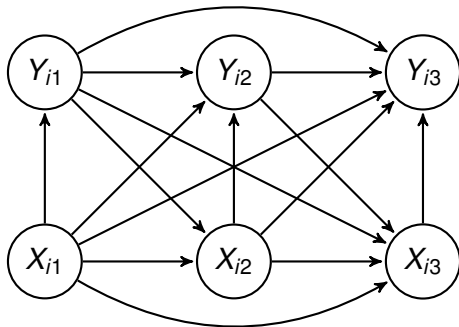
Assumption 3 (Sequential Ignorability with Unobservables)

$$\begin{aligned} \{Y_{it}(1), Y_{it}(0)\}_{t=1}^T &\perp\!\!\!\perp X_{i1} \mid \mathbf{U}_i \\ &\vdots \\ \{Y_{it}(1), Y_{it}(0)\}_{t=1}^T &\perp\!\!\!\perp X_{it'} \mid X_{i1}, \dots, X_{i,t'-1}, \mathbf{U}_i \\ &\vdots \\ \{Y_{it}(1), Y_{it}(0)\}_{t=1}^T &\perp\!\!\!\perp X_{iT} \mid X_{i1}, \dots, X_{i,T-1}, \mathbf{U}_i \end{aligned}$$

- The “as-if random” assumption without conditioning on the previous outcomes
- Outcomes can *directly* affect future outcomes \rightsquigarrow but no need to adjust for past outcomes
- **Nonparametric identification** result

An Alternative Selection-on-Observables Approach

- Marginal structural models in epidemiology (Robins)
- Risk set matching (Rosenbaum)
- **Trade-off**: unobserved time-invariant confounders vs. direct effect of outcome on future treatment



Within-Unit Matching Estimator

- Even if these assumptions are satisfied, the the unit fixed effects estimator is **inconsistent** for the ATE:

$$\hat{\beta}_{\text{FE}} \xrightarrow{p} \frac{\mathbb{E} \left\{ C_i \left(\frac{\sum_{t=1}^T X_{it} Y_{it}}{\sum_{t=1}^T X_{it}} - \frac{\sum_{t=1}^T (1-X_{it}) Y_{it}}{\sum_{t=1}^T (1-X_{it})} \right) S_i^2 \right\}}{\mathbb{E}(C_i S_i^2)} \neq \tau$$

where $S_i^2 = \sum_{t=1}^T (X_{it} - \bar{X}_i)^2 / (T - 1)$ is the unit-specific variance

- The **Within-unit matching estimator** improves $\hat{\beta}_{\text{FE}}$ by relaxing the linearity assumption:

$$\hat{\tau}_{\text{match}} = \frac{1}{\sum_{i=1}^N C_i} \sum_{i=1}^N C_i \left(\frac{\sum_{t=1}^T X_{it} Y_{it}}{\sum_{t=1}^T X_{it}} - \frac{\sum_{t=1}^T (1 - X_{it}) Y_{it}}{\sum_{t=1}^T (1 - X_{it})} \right)$$

Constructing a General Matching Estimator

- \mathcal{M}_{it} : **matched set** for observation (i, t)
- For the within-unit matching estimator,

$$\mathcal{M}(i, t) = \{(i', t') : i' = i, X_{i't'} = 1 - X_{it}\}$$

- A general matching estimator just introduced:

$$\hat{\tau}_{\text{match}} = \frac{1}{\sum_{i=1}^N \sum_{t=1}^T D_{it}} \sum_{i=1}^N \sum_{t=1}^T D_{it} (\widehat{Y_{it}(1)} - \widehat{Y_{it}(0)})$$

where $D_{it} = \mathbf{1}\{\#\mathcal{M}(i, t) > 0\}$ and

$$\widehat{Y_{it}(x)} = \begin{cases} Y_{it} & \text{if } X_{it} = x \\ \frac{1}{\#\mathcal{M}(i,t)} \sum_{(i',t') \in \mathcal{M}(i,t)} Y_{i't'} & \text{if } X_{it} = 1 - x \end{cases}$$

Unit Fixed Effects Estimator as a Matching Estimator

- “de-meaning” \rightsquigarrow match with all other observations within the same unit:

$$\mathcal{M}(i, t) = \{(i', t') : i' = i, t' \neq t\}$$

- **mismatch**: observations with the same treatment status
- Unit fixed effects estimator adjusts for mismatches:

$$\hat{\beta}_{\text{FE}} = \frac{1}{K} \left\{ \frac{1}{\sum_{i=1}^N \sum_{t=1}^T D_{it}} \sum_{i=1}^N \sum_{t=1}^T D_{it} \left(\widehat{Y_{it}(1)} - \widehat{Y_{it}(0)} \right) \right\}$$

where K is the proportion of proper matches

- The within-unit matching estimator eliminates all mismatches

Matching as a Weighted Unit Fixed Effects Estimator

- Any within-unit matching estimator can be written as a weighted unit fixed effects estimator with different regression weights
- The proposed within-matching estimator:

$$\hat{\beta}_{\text{WFE}} = \arg \min_{\beta} \sum_{i=1}^N \sum_{t=1}^T D_{it} W_{it} \{(Y_{it} - \bar{Y}_i^*) - \beta(X_{it} - \bar{X}_i^*)\}^2$$

where \bar{X}_i^* and \bar{Y}_i^* are unit-specific weighted averages, and

$$W_{it} = \begin{cases} \frac{\sum_{t'=1}^T X_{it'}}{T} & \text{if } X_{it} = 1, \\ \frac{\sum_{t'=1}^T (1 - X_{it'})}{T} & \text{if } X_{it} = 0. \end{cases}$$

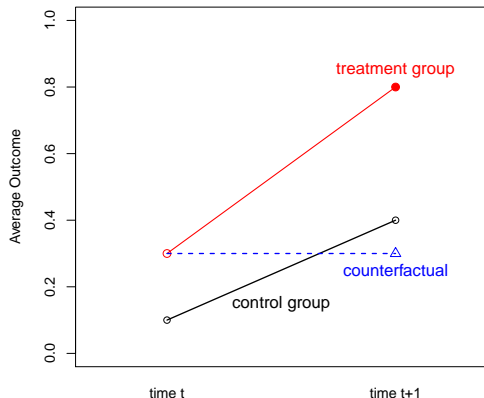
- We show how to construct regression weights for different matching estimators (i.e., different matched sets)
- Idea: count the number of times each observation is used for matching

- Benefits:
 - computational efficiency
 - model-based standard errors
 - double-robustness \rightsquigarrow matching estimator is consistent even when linear fixed effects regression is the true model
 - specification test (White 1980) \rightsquigarrow null hypothesis: linear fixed effects regression is the true model

Before-and-After Design

- The assumption that outcomes do not directly affect future treatments may not be credible
- Replace it with the design-based assumption:

$$\mathbb{E}(Y_{it}(x) \mid X_{it} = x') = \mathbb{E}(Y_{i,t-1}(x) \mid X_{i,t-1} = 1 - x')$$



- This is a matching estimator with the following matched set:

$$\mathcal{M}(i, t) = \{(i', t') : i' = i, t' \in \{t-1, t+1\}, X_{i't'} = 1 - X_{it}\}$$

- It is also the **first differencing** estimator:

$$\hat{\beta}_{\text{FD}} = \arg \min_{\beta} \sum_{i=1}^N \sum_{t=2}^T \{(Y_{it} - Y_{i,t-1}) - \beta(X_{it} - X_{i,t-1})\}^2$$

- “We emphasize that the model and the interpretation of β are *exactly* as in [the linear fixed effects model]. What differs is our method for estimating β ” (Wooldridge; italics original).
- The identification assumptions is very different!

Remarks on Other Important Issues

- 1 Adjusting for observed time-varying confounding \mathbf{Z}_{it}
 - Proposes within-unit matching estimators that adjust for \mathbf{Z}_{it}
 - Key assumption: outcomes neither directly affect future treatments nor future time-varying confounders
- 2 Adjusting for past treatments
 - Impossible to adjust for all past treatments within the same unit
 - Researchers must decide the number of past treatments to adjust
- 3 Adjusting for past outcomes
 - No need to adjust for past outcomes if they do not directly affect future treatments
 - If they do, the strict exogeneity assumption will be violated
 - Past outcomes as instrumental variables (Arellano and Bond)
~> often not credible

No free lunch: adjustment for unobservables comes with costs

Linear Regression with Unit and Time Fixed Effects

- Model:

$$Y_{it} = \alpha_i + \gamma_t + \beta X_{it} + \epsilon_{it}$$

where γ_t flexibly adjusts for a vector of unobserved unit-invariant time effects \mathbf{V}_t , i.e., $\gamma_t = f(\mathbf{V}_t)$

- Estimator:

$$\hat{\beta}_{\text{FE2}} = \arg \min_{\beta} \sum_{i=1}^N \sum_{t=1}^T \{(Y_{it} - \bar{Y}_i - \bar{Y}_t + \bar{Y}) - \beta(X_{it} - \bar{X}_i - \bar{X}_t + \bar{X})\}^2$$

where \bar{Y}_t and \bar{X}_t are time-specific means, and \bar{Y} and \bar{X} are overall means

Understanding the Two-way Fixed Effects Estimator

- β_{FE} : bias due to time effects
- β_{FEtime} : bias due to unit effects
- β_{pool} : bias due to both time and unit effects

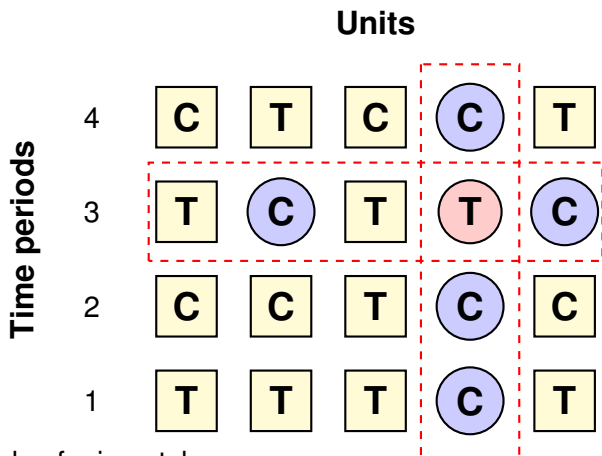
$$\hat{\beta}_{FE2} = \frac{\omega_{FE} \times \hat{\beta}_{FE} + \omega_{FEtime} \times \hat{\beta}_{FEtime} - \omega_{pool} \times \hat{\beta}_{pool}}{\omega_{FE} + \omega_{FEtime} - \omega_{pool}}$$

with sufficiently large N and T , the weights are given by,

$$\begin{aligned}\omega_{FE} &\approx \mathbb{E}(S_i^2) = \text{average unit-specific variance} \\ \omega_{FEtime} &\approx \mathbb{E}(S_t^2) = \text{average time-specific variance} \\ \omega_{pool} &\approx S^2 = \text{overall variance}\end{aligned}$$

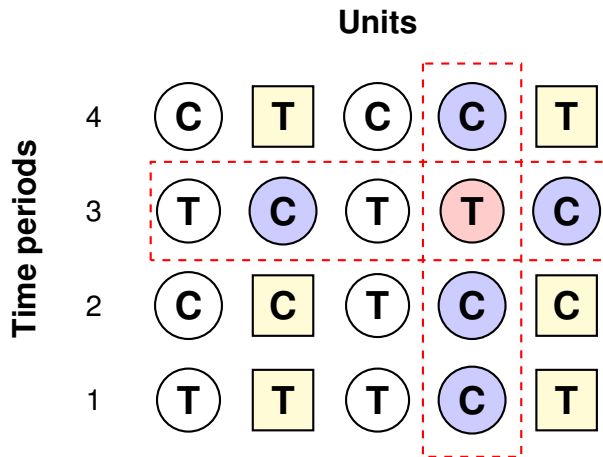
Matching and Two-way Fixed Effects Estimators

- Problem: No other unit shares the same unit and time



- Two kinds of mismatches
 - ① Same treatment status
 - ② Neither same unit nor same time

We Can Never Eliminate Mismatches

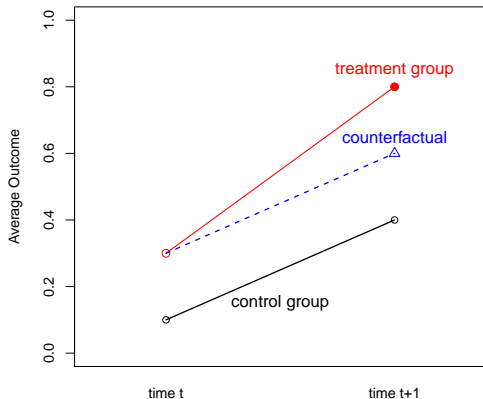


- To cancel time and unit effects, we must induce mismatches
- No weighted two-way fixed effects model eliminates mismatches

Difference-in-Differences Design

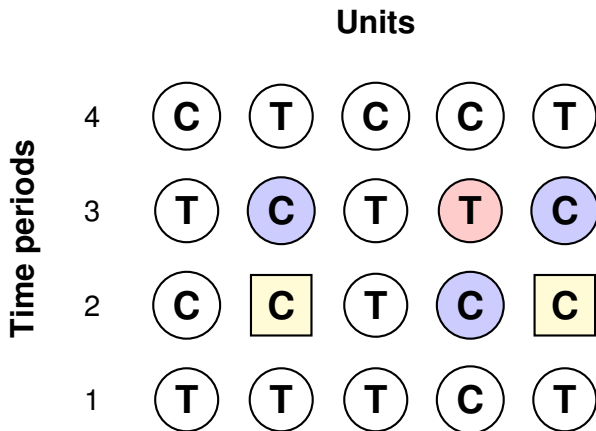
- Replace the model-based assumption with the design-based one
- Parallel trend assumption:

$$\begin{aligned} & \mathbb{E}(Y_{it}(0) - Y_{i,t-1}(0) \mid X_{it} = 1, X_{i,t-1} = 0) \\ &= \mathbb{E}(Y_{it}(0) - Y_{i,t-1}(0) \mid X_{it} = X_{i,t-1} = 0) \end{aligned}$$

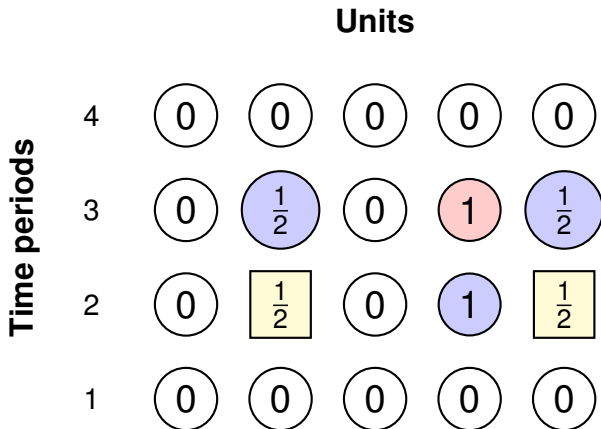


General DiD = Weighted Two-Way FE Effects

- $2 \times 2 \rightsquigarrow$ standard two-way fixed effects estimator works
- General setting: Multiple time periods, repeated treatments



- Regression weights:



- Weights can be negative \implies the method of moments estimator
- Fast computation is still available

Effects of GATT Membership on International Trade

1 Controversy

- Rose (2004): No effect of GATT membership on trade
- Tomz et al. (2007): Significant effect with non-member participants

2 The central role of fixed effects models:

- Rose (2004): one-way (year) fixed effects for dyadic data
- Tomz *et al.* (2007): two-way (year and dyad) fixed effects
- Rose (2005): “I follow the profession in placing most confidence in the fixed effects estimators; I have no clear ranking between country-specific and country pair-specific effects.”
- Tomz *et al.* (2007): “We, too, prefer FE estimates over OLS on both theoretical and statistical ground”

1 Data

- Data set from Tomz et al. (2007)
- Effect of GATT: 1948 – 1994
- 162 countries, and 196,207 (dyad-year) observations

2 Year fixed effects model:

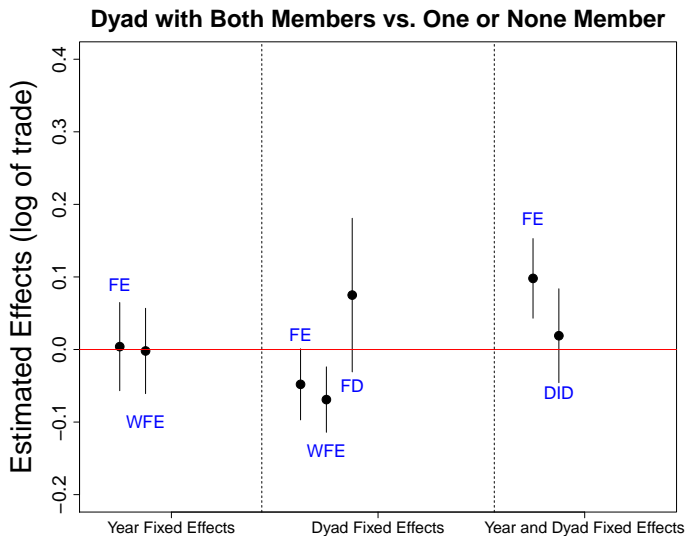
$$\ln Y_{it} = \alpha_t + \beta X_{it} + \delta^\top \mathbf{Z}_{it} + \epsilon_{it}$$

- Y_{it} : trade volume
- X_{it} : membership (formal/participants) Both vs. At most one
- \mathbf{Z}_{it} : 15 dyad-varying covariates (e.g., log product GDP)

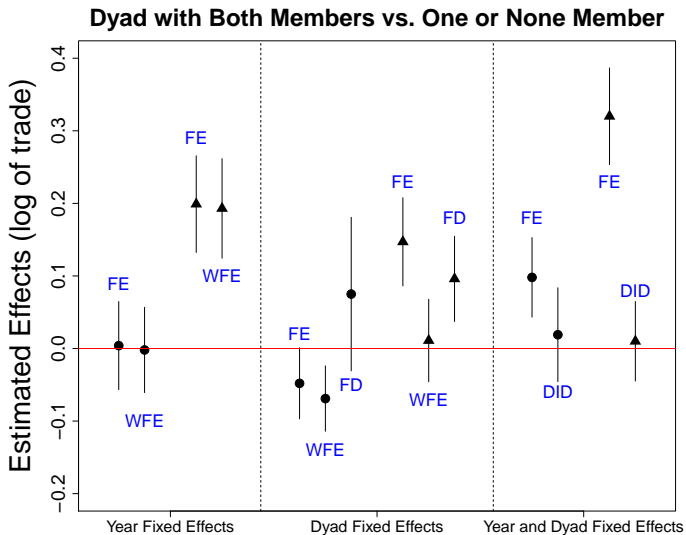
3 Weighted one-way fixed effects model:

$$\arg \min_{(\alpha, \beta, \delta)} \sum_{i=1}^N \sum_{t=1}^T W_{it} (\ln Y_{it} - \alpha_t - \beta X_{it} - \delta^\top \mathbf{Z}_{it})^2$$

Empirical Results: Formal Membership



Empirical Results



Concluding Remarks

- Linear fixed effects models are attractive because they can adjust for unobserved confounders
- However, this advantage comes at costs
- Two key causal assumptions:
 - ① treatments do not directly affect future outcomes
 - ② outcomes do not directly affect future treatments and future time-varying covariates
- These assumptions can be relaxed under alternative selection-on-observables approaches
- Improve fixed effects estimators:
 - ① Within-unit matching estimator \rightsquigarrow no linearity assumption
 - ② Design-based assumptions \rightsquigarrow before-and-after, difference-in-differences
 - ③ All of these can be written as weighted fixed effects regression
- R package **wfe** is available at CRAN

Send comments and suggestions to:

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