## **Experimental Identification of Causal Mechanisms**

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## Experiments, Statistics, and Causal Mechanisms

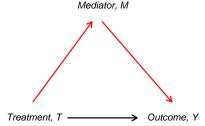
- Causal inference is a central goal of most scientific research
- Experiments as gold standard for estimating causal effects
- A major criticism of experimentation:
   it can only determine whether the treatment causes
   changes in the outcome, but not how and why
- Experiments merely provide a black box view of causality
- But, scientific theories are all about causal mechanisms
- Knowledge about causal mechanisms can also improve policies
- Key Challenge: How can we design and analyze experiments to identify causal mechanisms?

## Overview of the Talk

- Show the limitation of a common approach
- Consider alternative experimental designs
- What is a minimum set of assumptions required for identification under each design?
- How much can we learn without the key identification assumptions under each design?
- Identification of causal mechanisms is possible but difficult
- Distinction between design and statistical assumptions
- Roles of creativity and technological developments
- Illustrate key ideas through recent social science research

## Causal Mechanisms as Indirect Effects

- What is a causal mechanism?
- Cochran (1957)'s example: soil fumigants increase farm crops by reducing eel-worms
- Political science example: incumbency advantage
- Causal mediation analysis



- Quantities of interest: Direct and indirect effects
- Fast growing methodological literature
- Alternative definition: causal components (Robins; VanderWeele)

## Formal Statistical Framework of Causal Inference

- Binary treatment:  $T_i \in \{0, 1\}$
- Mediator:  $M_i \in \mathcal{M}$
- Outcome:  $Y_i \in \mathcal{Y}$
- Observed pre-treatment covariates:  $X_i \in \mathcal{X}$
- Potential mediators:  $M_i(t)$  where  $M_i = M_i(T_i)$
- Potential outcomes:  $Y_i(t, m)$  where  $Y_i = Y_i(T_i, M_i(T_i))$
- Fundamental problem of causal inference (Rubin; Holland):
   Only one potential value is observed
  - If  $T_i = 1$ , then  $M_i(1)$  is observed but  $M_i(0)$  is not
  - If  $T_i = 0$  and  $M_i(0) = 0$ , then  $Y_i(0,0)$  is observed but  $Y_i(1,0)$ ,  $Y_i(0,m)$ , and  $Y_i(1,m)$  are not when  $m \neq 0$

# Defining and Interpreting Indirect Effects

Total causal effect:

$$\tau_i \equiv Y_i(1, M_i(1)) - Y_i(0, M_i(0))$$

• Indirect (causal mediation) effects (Robins and Greenland; Pearl):

$$\delta_i(t) \equiv Y_i(t, M_i(1)) - Y_i(t, M_i(0))$$

- Change  $M_i(0)$  to  $M_i(1)$  while holding the treatment constant at t
- Effect of a change in  $M_i$  on  $Y_i$  that would be induced by treatment
- Fundamental problem of causal mechanisms:

For each unit i,  $Y_i(t, M_i(t))$  is observable but  $Y_i(t, M_i(1-t))$  is not even observable

# **Defining and Interpreting Direct Effects**

Direct effects:

$$\zeta_i(t) \equiv Y_i(1, M_i(t)) - Y_i(0, M_i(t))$$

- Change  $T_i$  from 0 to 1 while holding the mediator constant at  $M_i(t)$
- Causal effect of  $T_i$  on  $Y_i$ , holding mediator constant at its potential value that would be realized when  $T_i = t$
- Total effect = indirect effect + direct effect:

$$\tau_i = \delta_i(t) + \zeta_i(1-t)$$
  
=  $\delta_i + \zeta_i$ 

where the second equality assumes  $\delta_i(0) = \delta_i(1)$  and  $\zeta_i(0) = \zeta_i(1)$ 

# Mechanisms, Manipulations, and Interactions

### **Mechanisms**

Indirect effects:

$$\delta_i(t) \equiv Y_i(t, M_i(1)) - Y_i(t, M_i(0))$$

Counterfactuals about treatment-induced mediator values

## **Manipulations**

Controlled direct effects:

$$\xi_i(t,m,m') \equiv Y_i(t,m) - Y_i(t,m')$$

ullet Causal effect of directly manipulating the mediator under  $T_i = t$ 

### Interactions

Interaction effects:

$$\xi(1, m, m') - \xi(0, m, m') \neq 0$$

Doesn't imply the existence of a mechanism

# Single Experiment Design

## **Assumption Satisfied**

Randomization of treatment

$$\{Y_i(t,m), M_i(t')\} \perp T_i, |X_i = X$$

- **Key Identifying Assumption**
- Sequential Ignorability:

$$Y_i(t',m) \perp \!\!\! \perp M_i \mid T_i = t, X_i = x$$

- Selection on pre-treatment observables
- Unmeasured pre-treatment confounders
- Measured and unmeasured post-treatment confounders

- 1) Randomize treatment
- 2) Measure mediator
- 3) Measure outcome

# Identification under the Single Experiment Design

Sequential ignorability yields nonparametric identification

$$\bar{\delta}(t) \ = \ \int \int \mathbb{E}(Y_i \mid M_i, T_i = t, X_i) \left\{ dP(M_i \mid T_i = 1, X_i) - dP(M_i \mid T_i = 0, X_i) \right\} dP(X_i)$$

- Linear structural equation modeling (a.k.a. Baron-Kenny)
- Alternative assumptions: Robins, Pearl, Petersen et al., VanderWeele, and many others
- Sequential ignorability is an untestable assumption
- Sensitivity analysis: How large a departure from sequential ignorability must occur for the conclusions to no longer hold?
- But, sensitivity analysis does not solve the problem

# A Typical Psychological Experiment

- Brader et al.: media framing experiment
- Treatment: Ethnicity (Latino vs. Caucasian) of an immigrant
- Mediator: anxiety
- Outcome: preferences over immigration policy
- Single experiment design with statistical mediation analysis
- Emotion: difficult to directly manipulate
- Sequential ignorability assumption is not credible
- Possible confounding

# Identification Power of the Single Experiment Design

- How much can we learn without sequential ignorability?
- Sharp bounds on indirect effects (Sjölander):

$$\max \left\{ \begin{array}{l} -P_{001} - P_{011} \\ -P_{011} - P_{010} - P_{110} \\ -P_{000} - P_{001} - P_{100} \end{array} \right\} \leq \bar{\delta}(1) \leq \min \left\{ \begin{array}{l} P_{101} + P_{111} \\ P_{010} + P_{110} + P_{111} \\ P_{000} + P_{100} + P_{101} \end{array} \right\}$$

$$\max \left\{ \begin{array}{l} -P_{100} - P_{110} \\ -P_{011} - P_{111} - P_{110} \\ -P_{001} - P_{101} - P_{100} \end{array} \right\} \leq \bar{\delta}(0) \leq \min \left\{ \begin{array}{l} P_{000} + P_{010} \\ P_{011} + P_{111} + P_{010} \\ P_{000} + P_{001} + P_{101} \end{array} \right\}$$

where 
$$P_{ymt} = Pr(Y_i = y, M_i = m \mid T_i = t)$$

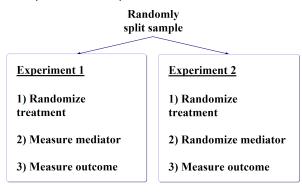
• The sign is not identified

# Alternative Experimental Designs

- Can we design experiments to better identify causal mechanisms?
- Perfect manipulation of the mediator:
  - Parallel Design
  - 2 Crossover Design
- Imperfect manipulation of the mediator:
  - Parallel Encouragement Design
  - Crossover Encouragement Design
- Implications for designing observational studies

# The Parallel Design

- No manipulation effect assumption: The manipulation has no direct effect on outcome other than through the mediator value
- Running two experiments in parallel:



# Identification under the Parallel Design

• Difference between manipulation and mechanism:

Prop.	$M_i(1)$	$M_i(0)$	$Y_i(t,1)$	$Y_i(t,0)$	$\delta_i(t)$
0.3	1	0	0	1	-1
0.3	0	0	1	0	0
0.1	0	1	0	1	1
0.3	1	1	1	0	0

• 
$$\mathbb{E}(M_i(1) - M_i(0)) = \mathbb{E}(Y_i(t, 1) - Y_i(t, 0)) = 0.2$$
, but  $\bar{\delta}(t) = -0.2$ 

- Is the randomization of mediator sufficient? No
- The no interaction assumption (Robins) yields point identification

$$Y_i(1,m) - Y_i(1,m') = Y_i(0,m) - Y_i(0,m')$$

- Must hold at the unit level but indirect tests are possible
- Implication: analyze a group of homogeneous units

# Identification under the Parallel Design

- Is the randomization of mediator sufficient? No!
- Sharp bounds: Binary mediator and outcome
- Use of linear programming (Balke and Pearl):
  - Objective function:

$$\mathbb{E}\{Y_i(1,M_i(0))\} = \sum_{y=0}^{1} \sum_{m=0}^{1} (\pi_{1ym1} + \pi_{y1m1})$$

where 
$$\pi_{y_1y_0m_1m_0} = \Pr(Y_i(1,1) = y_1, Y_i(1,0) = y_0, M_i(1) = m_1, M_i(0) = m_0)$$

- Constraints implied by  $Pr(Y_i = y, M_i = m \mid T_i = t, D_i = 0)$ ,  $Pr(Y_i = y \mid M_i = m, T_i = t, D_i = 1)$ , and the summation constraint
- More informative than those under the single experiment design
- Can sometimes identify the sign of average direct/indirect effects

# An Example from Behavioral Neuroscience

Why study brain?: Social scientists' search for causal mechanisms underlying human behavior

• Psychologists, economists, and even political scientists

**Question**: What mechanism links low offers in an ultimatum game with "irrational" rejections?

 A brain region known to be related to fairness becomes more active when unfair offer received (single experiment design)

**Design solution**: manipulate mechanisms with TMS

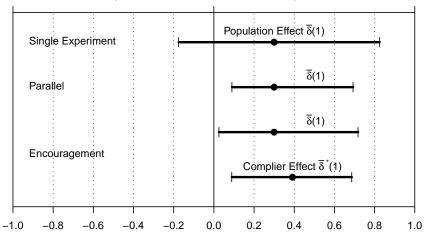
 Knoch et al. use TMS to manipulate — turn off — one of these regions, and then observes choices (parallel design)

# The Parallel Encouragement Design

- Direct manipulation of mediator is often difficult
- Even if possible, the violation of no manipulation effect can occur
- Need for indirect and subtle manipulation
- Randomly encourage units to take a certain value of the mediator
- Instrumental variables assumptions (Angrist et al.):
  - Encouragement does not discourage anyone
  - Encouragement does not directly affect the outcome
- Not as informative as the parallel design
- Sharp bounds on the average "complier" indirect effects can be informative

## A Numerical Example

Based on the marginal distribution of a real experiment



# The Crossover Design

#### **Experiment 1**

- 1) Randomize treatment
- 2) Measure mediator
- 3) Measure outcome

### Same sample

### **Experiment 2**

- 1) Fix treatment opposite Experiment 1
- 2) Manipulate mediator to level observed in Experiment 1
- 3) Measure outcome

### **Basic Idea**

- Want to observe  $Y_i(1 t, M_i(t))$
- Figure out M<sub>i</sub>(t) and then switch T<sub>i</sub>
   while holding the mediator at this value
- Subtract direct effect from total effect

## **Key Identifying Assumptions**

- No Manipulation Effect
- No Carryover Effect: For t = 0, 1,  $\mathbb{E}\{Y_{i1}(t, M_i(t))\} = \mathbb{E}\{Y_{i2}(t, m)\}$  if  $m = M_i(t)$
- Not testable, longer "wash-out" period

# **Example from Labor Economics**

### Bertrand & Mullainathan (2004)

- Treatment: Black vs. White names on CVs
- Mediator: Perceived qualifications of applicants
- Outcome: Callback from employers
- Estimand: Direct effects of (perceived) race ⇒ overt racism
- Would Jamal get a callback if his name were Greg but his qualifications stayed the same?
- Round 1: Send Jamal's actual CV and record the outcome
- Round 2: Send his CV as Greg and record the outcome
- Assumptions:
  - No manipulation: potential employers are unaware
  - Carryover effect: send resumes to different (randomly matched) employers at the same time

# The Crossover Encouragement Design

#### Experiment 1

- 1) Randomize treatment
- 2) Measure mediator
- 3) Measure outcome (optional)

#### Same sample

#### **Experiment 2**

- 1) Fix treatment opposite Experiment 1
- 2) Randomly encourage mediator to level observed in Experiment 1
- 3) Measure outcome

## **Key Identifying Assumptions**

- Encouragement doesn't discourage anyone
- No Manipulation Effect
- No Carryover Effect

## **Identification Analysis**

- Identify indirect effects for "compliers"
- No carryover effect assumption is indirectly testable (unlike the crossover design)

# Comparing Alternative Designs

- No manipulation
  - Single experiment: sequential ignorability
- Direct manipulation
  - Parallel: no manipulation effect, no interaction effect
  - Crossover: no manipulation effect, no carryover effect
- Indirect manipulation
  - Encouragement: no manipulation effect, monotonicity, no interaction effect
  - Crossover encouragement: no manipulation effect, monotonicity, no carryover effect

# Implications for the Design of Observational Studies

- Use of "natural experiments" in the social sciences
- Attempts to "replicate" experiments in observational studies
- Political science literature on incumbency advantage
- During 70s and 80s, the focus is on estimation of causal effects
- Positive effects, growing over time
- Last 20 years, search for causal mechanisms
- How large is the "scare-off/quality effect"?
- Use of cross-over design (Levitt and Wolfram)
  - 1st Round: two non-incumbents in an open seat
  - 2 2nd Round: same candidates with one being an incumbent
- Assumptions
  - Challenger quality (mediator) stays the same
  - First election does not affect the second election

## Another Incumbency Advantage Example

- Redistricting as natural experiments (Ansolabehere et al.)
  - 1st Round: incumbent in the old part of the district
  - 2 2nd Round: incumbent in the new part of the district
- Assumption: No interference between the old and new parts of the district

# **Concluding Remarks**

- Identification of causal mechanisms is difficult but is possible
- Additional assumptions are required
- Five strategies:
  - Single experiment design
  - Parallel design
  - Crossover design
  - Parallel encouragement design
  - Crossover encouragement design
- Statistical assumptions: sequential ignorability, no interaction
- Design assumptions: no manipulation, no carryover effect
- Experimenters' creativity and technological development to improve the validity of these design assumptions