#### On the Use of Linear Fixed Effects Regression Models for Causal Inference

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#### Motivation

- Fixed effects models are a primary workhorse for causal inference
- Used for stratified experimental and observational data
- Also used to adjust for unobservables in observational studies:
  - "Good instruments are hard to find ..., so we'd like to have other tools to deal with unobserved confounders. This chapter considers ... strategies that use data with a time or cohort dimension to control for unobserved but fixed omitted variables" (Angrist & Pischke, *Mostly Harmless Econometrics*)
  - "fixed effects regression can scarcely be faulted for being the bearer of bad tidings" (Green *et al.*, *Dirty Pool*)
- **Question:** What are the exact causal assumptions underlying fixed effects regression models?

#### Main Methodological Results

- Standard (one-way and two-way) FE estimators are equivalent to particular matching estimators
- Identify the information used implicitly to estimate counterfactual outcomes under FE models
- Identify potential sources of bias and inefficiency in FE estimators
- Propose simple ways to improve FE estimators using weighted FE regression
- Within-unit matching, first differencing, propensity score weighting, difference-in-differences are all equivalent to weighted FE model with different regression weights
- Offer a specification test for the standard FE model
- Develop fast computation and open-source software

#### Matching and Regression in Cross-Section Settings

Units	1	2	3	4	5
Treatment status	т	т	С	С	т
Outcome	<i>Y</i> <sub>1</sub>	<b>Y</b> <sub>2</sub>	<b>Y</b> 3	<b>Y</b> <sub>4</sub>	<b>Y</b> 5

• Estimating the Average Treatment Effect (ATE) via matching:

$$Y_{1} - \frac{1}{2}(Y_{3} + Y_{4})$$

$$Y_{2} - \frac{1}{2}(Y_{3} + Y_{4})$$

$$\frac{1}{3}(Y_{1} + Y_{2} + Y_{5}) - Y_{3}$$

$$\frac{1}{3}(Y_{1} + Y_{2} + Y_{5}) - Y_{4}$$

$$Y_{5} - \frac{1}{2}(Y_{3} + Y_{4})$$

#### Matching Representation of Simple Regression

• Cross-section simple linear regression model:

$$Y_i = \alpha + \beta X_i + \epsilon_i$$

- Binary treatment:  $X_i \in \{0, 1\}$
- Equivalent matching estimator:

$$\hat{\beta} = \frac{1}{N} \sum_{i=1}^{N} \left( \widehat{Y_i(1)} - \widehat{Y_i(0)} \right)$$

where

$$\widehat{Y_{i}(1)} = \begin{cases} Y_{i} & \text{if } X_{i} = 1 \\ \frac{1}{\sum_{i'=1}^{N} X_{i'}} \sum_{i'=1}^{N} X_{i'} Y_{i'} & \text{if } X_{i} = 0 \end{cases}$$

$$\widehat{Y_{i}(0)} = \begin{cases} \frac{1}{\sum_{i'=1}^{N} (1-X_{i'})} \sum_{i'=1}^{N} (1-X_{i'}) Y_{i'} & \text{if } X_{i} = 1 \\ Y_{i} & \text{if } X_{i} = 0 \end{cases}$$

Treated units matched with the average of non-treated units

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## **One-Way Fixed Effects Regression**

• Simple (one-way) FE model:

$$\mathbf{Y}_{it} = \alpha_i + \beta \mathbf{X}_{it} + \epsilon_{it}$$

• Commonly used by applied researchers:

- Stratified randomized experiments (Duflo et al. 2007)
- Stratification and matching in observational studies
- Panel data, both experimental and observational
- $\hat{\beta}_{FE}$  may be biased for the ATE even if  $X_{it}$  is exogenous within each unit
- It converges to the weighted average of conditional ATEs:

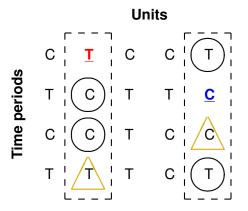
$$\hat{\beta}_{FE} \xrightarrow{p} \frac{\mathbb{E}\{ATE_i \ \sigma_i^2\}}{\mathbb{E}(\sigma_i^2)}$$

where 
$$\sigma_i^2 = \sum_{t=1}^T (X_{it} - \overline{X}_i)^2 / T$$

How are counterfactual outcomes estimated under the FE model?
 Unit fixed effects => within-unit comparison

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#### Mismatches in One-Way Fixed Effects Model



- T: treated observations
- C: control observations
- Circles: Proper matches
- Triangles: "Mismatches"  $\implies$  attenuation bias

## Matching Representation of Fixed Effects Regression

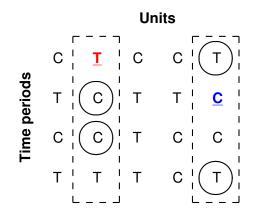
#### **Proposition 1**

$$\hat{\beta}^{FE} = \frac{1}{K} \left\{ \frac{1}{NT} \sum_{i=1}^{N} \sum_{t=1}^{T} \left( \widehat{Y_{it}(1)} - \widehat{Y_{it}(0)} \right) \right\},$$

$$\begin{split} \widehat{Y_{it}(x)} &= \left\{ \begin{array}{cc} Y_{it} & \text{if } X_{it} = x \\ \frac{1}{T-1} \sum_{t' \neq t} Y_{it'} & \text{if } X_{it} = 1-x \end{array} \text{ for } x = 0, 1 \\ K &= \frac{1}{NT} \sum_{i=1}^{N} \sum_{t=1}^{T} \left\{ X_{it} \cdot \frac{1}{T-1} \sum_{t' \neq t} (1-X_{it'}) + (1-X_{it}) \cdot \frac{1}{T-1} \sum_{t' \neq t} X_{it'} \right\}. \end{split}$$

- K: average proportion of proper matches across all observations
- $\bullet \ \ \text{More mismatches} \Longrightarrow \text{larger adjustment}$
- Adjustment is required except very special cases
- "Fixes" attenuation bias but this adjustment is not sufficient
- Fixed effects estimator is a special case of matching estimators

### **Unadjusted** Matching Estimator



- Consistent if the treatment is exogenous within each unit
- Only equal to fixed effects estimator if heterogeneity in either treatment assignment or treatment effect is non-existent

# Unadjusted Matching = Weighted FE Estimator Proposition 2

The unadjusted matching estimator

$$\hat{\beta}^{M} = \frac{1}{NT} \sum_{i=1}^{N} \sum_{t=1}^{T} \left( \widehat{Y_{it}(1)} - \widehat{Y_{it}(0)} \right)$$

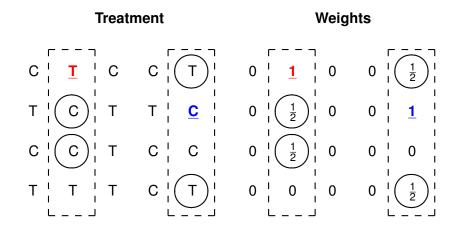
where

$$\widehat{Y_{it}(1)} = \begin{cases} Y_{it} & \text{if } X_{it} = 1 \\ \frac{\sum_{t'=1}^{T} X_{it'} Y_{it'}}{\sum_{t'=1}^{T} X_{it'}} & \text{if } X_{it} = 0 \end{cases} \text{ and } \widehat{Y_{it}(0)} = \begin{cases} \frac{\sum_{t'=1}^{T} (1-X_{it'}) Y_{it'}}{\sum_{t'=1}^{T} (1-X_{it'})} & \text{if } X_{it} = 1 \\ Y_{it} & \text{if } X_{it} = 0 \end{cases}$$

is equivalent to the weighted fixed effects model

$$\begin{aligned} & (\hat{\alpha}^{M}, \hat{\beta}^{M}) &= \arg\min_{(\alpha, \beta)} \sum_{i=1}^{N} \sum_{t=1}^{T} W_{it} (Y_{it} - \alpha_{i} - \beta X_{it})^{2} \\ & W_{it} &\equiv \begin{cases} \frac{T}{\sum_{t'=1}^{T} X_{it'}} & \text{if } X_{it} = 1, \\ \frac{T}{\sum_{t'=1}^{T} (1 - X_{it'})} & \text{if } X_{it} = 0. \end{cases} \end{aligned}$$

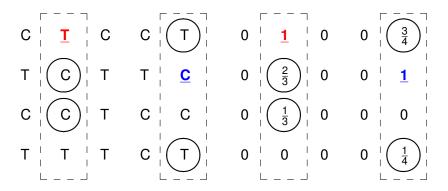
**Equal Weights** 



## **Different Weights**







- Any within-unit matching estimator leads to weighted fixed effects regression with particular weights
- We derive regression weights given any matching estimator (e.g., first differences) for various quantities (e.g., ATE, ATT)

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#### Fast Computation and Standard Error Calculation

- Standard FE estimator:
  - "demean" both Y and X
  - regress demeaned Y on demeaned X
- Weighted FE estimator:
  - "weighted-demean" both Y and X
  - regress weighted-demeaned Y on weighted-demeaned X
- Model-based standard error calculation
  - Various robust sandwich estimators
  - Easy standard error calculation for matching estimators

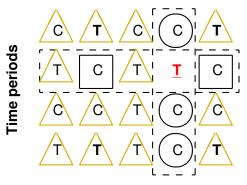
#### **Specification Test**

- Should we use standard or weighted FE models?
- Standard FE estimator is more efficient if its assumption is correct
- Weighted FE estimator is consistent under the same assumption
- Specification test (White 1980):
  - Null hypothesis: standard FE model is correct
  - Does the difference between standard and weighted FE estimators arise by chance?

#### Mismatches in Two-Way FE Model

$$Y_{it} = \alpha_i + \gamma_t + \beta X_{it} + \epsilon_{it}$$

#### Units



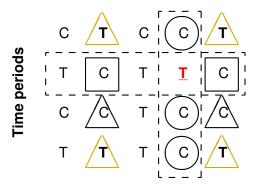
#### • Triangles: Two kinds of mismatches

- Same treatment status
- Neither same unit nor same time

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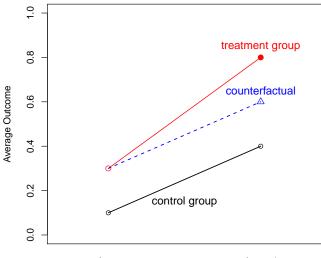
## Mismatches in Weighted Two-Way FE Model

Units



- Some mismatches can be eliminated
- You can NEVER eliminate them all
- Adjustment is always required

#### Difference-in-Differences (DiD)

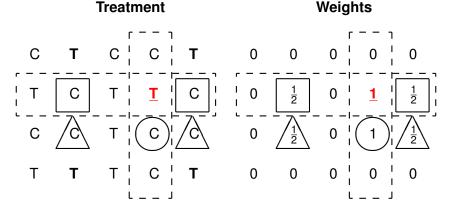






## General DiD = Weighted Two-Way (Unit and Time) FE

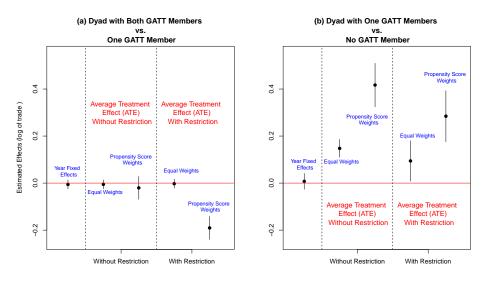
- $2 \times 2$ : standard two-way fixed effects
- General setting: Multiple time periods, repeated treatments



Weights can be negative =>>> the method of moments estimator
Fast computation via projection on complex plane

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## Preliminary Empirical Results



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#### **Concluding Remarks**

- Standard one-way and two-way FE estimators are adjusted matching estimators
- FE models are not a magic bullet solution to endogeneity
- In many cases, adjustment is not sufficient for removing bias
- Key Question: "Where are the counterfactuals coming from?"
- Different causal assumptions yield different weighted FE models
- Weighted FE models encompass a large class of causal assumptions: stratification, first difference, propensity score weighting, difference-in-differences
- Model-based standard error, specification test
- Open source software, R package wfe, available